<u>Tripartite Agreement Between</u> <u>Nepal Tourism Board Gandaki Province Office , Embassy of Nepal in China</u>

And Nepal Association of Tours and Travel Agents Gandaki Province (NATTA Gandaki)

for Organizing

Nepal Sales Mission in Beijing, China

Nepal Tourism Board (NTB), the national tourism organization of Nepal, hereinafter referred to as NTB; Embassy of Nepal in China, hereinafter referred to as The Embassy and Nepal Association of Tour and Travel Agents Gandaki Province, hereinafter referred to as NATTA Gandaki and all three collectively referred to as Parties are jointly organizing Nepal Sales Mission in China; hereinafter referred to as Event in Beijing on 20th May 2024. All interest/purpose of the program is geared to dispense Nepalese entrepreneurs a networking opportunity with their counterparts in promoting Nepal as a premiere holiday destination and increment of Chinese visitors to Nepal. All in all, with intent to increase the program outreach, add value, expand business and promote Nepalese tourism among the Chinese, the Parties shall together expedite the program with highest level of professionalism. Each Party shall comply with fulfillment of the obligation as specified below while participating in the program. The mutually agreed modalities of the responsibilities are as follows:

Nepal Tourism Board (NTB) - Gandaki Province Office

1. Shall support the Event as a "Promoter".

Shall make contribution amounting upto NRS 5,00,000/- (In words, Five Lakhs Rupees only) as advance to The Embassy towards the cost of Menu and Venue of the Event.

- Shall release the total amount as mentioned in clause 2 after the agreement in response to advance payment request letter from The Embassy to facilitate the arrangement of the Event.
- 4. NTB shall additionally send the difference amount, between the actual expenses of Venue & Menu and the advance amount, to The Embassy through Ministry of Foreign Affairs if the actual expenses of Venue & Menu comes to be higher than the advance amount.

 Shall coordinate with both The Embassy and NATTA Gandaki for necessary assistance whenever required.

 Shall provide Nepal promotional materials/collaterals to be distributed to the invitees at Nepal Sales Mission program.

 Shall coordinate with NATTA Gandaki for participation of NATTA Gandaki members in the Event.

8. Shall deliver a Nepal Tourism Presentation in the Event.









Embassy of Nepal in China

1. Shall Co-ordinate for the Nepal Sales Mission Event.

2. Shall invite selected tourism government officials, representatives of tourism associations

 The financial contribution of NTB for the program shall be received in the bank account of The Embassy through Foreign Ministry of Nepal.

4. Shall coordinate for the Venue & Menu of the programme, and provide the copy of actual

bill of expenses to NTB to settle amount of expenditure incurred.

 Shall ask for additional amount to NTB if actual expenses of the Venue & Menu along with minor expenses, if any, of the programme turns to be higher than the advance amount.

6. The Embassy shall send the report to NTB after the completion of the Event.

NATTA Gandaki

 Shall finalize the participant numbers from NATTA Gandaki not exceeding 20 participants.

2. Shall be responsible for inviting up to 30 outbound Chinese Tour operators in the Event.

Shall assign a focal person for necessary logistic arrangements and coordination with The Embassy and NTB to organize the Event.

 Shall call meetings and coordinate with all participants to disseminate necessary information, briefing and updates on Nepal Sales Mission.

6.Shall Submit a detailed report of the Event to NTB with Photographs within Three Weeks after the Completion of the Event .

A. Dispute Settlement: The Parties shall abide by and implement all clauses of this Agreement in true spirit to avoid any dispute. In case any dispute arises in connection with this Agreement, both parties shall resolve or settle by mutual understanding as per the prevailing laws of Nepal Government.









- B. Force Majeure. Any single party shall not be liable for any failure or delay in performance of this Agreement for reasons beyond its control, or for compliance with Government laws and regulations.
- C. Amendment: Any part of this Agreement may be modified with mutual understanding between the Parties.

The following representatives of NATTA Gandaki, NTB Gandaki province office and The Embassy of Nepal in China have signed this agreement on 15th May, 2024 each retaining a copy for future reference.

On Behalf of NTB

Nabin Pokharel Off. Office Chief

NTB Gandaki Province

On Behalf of The Embassy

Bishnu Pukar Shrestha Ambassador

Beijin Nepal Embassy in China

Sagar Shrestha

Officer NTB Gandaki Province Office Surendra Kumar Yadav Deputy Chief of The Mission Nepal Embassy in China

On Behalf of NATTA Gandaki

Hari ram Adhikari

President

NATTA Gandaki

Khim Bahadur Nepali Program Co-ordinator NATTA Gandaki